

Management Consulting at Beca

We work with our clients to translate strategy into practical solutions. We don't report from a distance - we work as partners by giving our clients the right tools to make the right decisions at the right time.

About Beca

Beca is one of Asia –Pacific's largest employee-owned professional services consultancies. We draw on the expertise from across our business to deliver projects tailored to the needs of our clients. While our origins are in providing a range of engineering services, we complement our offering with a variety of sophisticated business advisory expertise. This includes, but is not limited to various disciplines of management consulting such as project and cost management, investment decision support, business performance improvement and strategic planning. Our services extend across all sectors of the economy.

Change in Management Consulting

Sophisticated clients are no longer looking for business advisory services from one vendor and delivery services from another. They are seeking a trusted advisor that can connect business strategy to outcome delivery i.e. offer end-to-end insight and joined-up thinking on strategic advice, implementation and operational services.

Beca is uniquely positioned among professional services companies - with an advanced management consulting expertise combined with a deep market and technical knowledge, we see all sides of a problem or opportunity.

We help with strategic planning, envisioning the future of a client's business and the implementation. Downstream, we help operate a client's business for better performance outcomes because we understand what they're trying to achieve, how to help them achieve it and how to help it run better once they've got there.



Our competitive advantage is our ability to combine our expertise and end-to-end integration capabilities to offer and implement real solutions - not just theories.

We are the partner of choice.

Contact Us



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Paula is a transformation specialist with over 17 years' experience of designing and leading continuous improvement programmes in both New Zealand and the UK, and has been involved in multiple complex transformation, strategy design and culture change projects throughout the New Zealand healthcare industry.















Francis Tse
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Francis is an experienced Management Consultant and has led a number of customer experience reviews and improvement projects in the airports, road transport, government and defence sectors. Francis is passionate about customer experience and is currently focused on applying design thinking and enabling technologies to improve customer experience.

Beca's Management Consulting Capability Overview

Beca delivers management consulting expertise through **12 service offerings, grouped into three core value propositions**. These are based on client 'pain points' that are experienced across the public and private sectors.

OPERATIONAL EXCELLENCE	TRANSFORMATIONAL CHANGE	PERFORMANCE IMPROVEMENT
Helping our clients make better strategic and operational decisions that have a positive impact on their efficiencies and resourcing.	Delivering and embedding change, helping our clients to deliver more value and realise sustainable benefits from complex change.	Assisting our clients to remove complexity in their organisation through the simplification and standardisation of processes and technology.
 Strategy Design & Planning  Operating Model Framework  Organisational Design & Simplification  Investment Decision & Support	 Co-Design & User Experience  Impact Readiness & Assessment  Change Implementation  Benefits Realisation	 People Performance  Information & Analytics Management  Strategic Cost Reduction  Process & Operations

Examples of Solving Client Points

Client pain points:	How we helped deliver:	Client outcomes:	Value proposition:
Slow strategy implementation	Conducted a strategy refresh for a large Defence unit looking to accelerate the implementation of their future strategy.	<ul style="list-style-type: none"> The refresh re-energised stakeholders' buy-in to deliver the strategy. The refreshed strategy accelerated the achievement of desired outcomes. 	Operational Excellence
Improve customer experience	Reviewed and gave our recommendations to a regional city council to understand and improve the experiences of their customers and explore improvement opportunities.	<ul style="list-style-type: none"> Customer persona profiling to better understand customer journey experience (CX). Transformation opportunities for the customer-enabling systems, channels, processes, service delivery models and organisation structures. 	Transformational Change
Lack of organisational agility	Reviewed the current state of the People & Culture team at a large tertiary organisation to help P&C position themselves as a key strategic advisor across the organisation.	<ul style="list-style-type: none"> Insights generated were used to identify gaps and duplication in services, understand current state strengths and identify areas of improvement. A future state service delivery model and structure was co-designed with a staged roadmap to support implementation of all recommendations. 	Performance Improvement

Contact Beca's Management Consulting team to learn more about how we can help you solve your business pain-points.

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**make
everyday
better.**